**SCRIPT 1 Business Launch Invite Script**

***Live Person Answers***

* Hello, Can I please speak with\_\_\_\_\_
* Hey \_(prospect name)\_. It’s \_\_(your name)\_\_\_\_, How are you doing?
* Listen, the reason for my call is because I wanted to share something really exciting with you that I think you will love. I know you are a sharp, business minded person who is open to extra ways of making money and having multiple streams of income…Am I right?
* Ok Great. I recently decided to launch a new Health and Wealth business with an exciting new company that just launched and it is expanding globally and there is an opportunity to get in on the ground floor. They are projecting this this company will do 100 Million the first year and it will be one of the largest Health and Wealth companies in the world. This company teaches people strategies to grow their wealth and also offers products that can improve their health.
* I’m so excited and I’m inviting all my close family, friends and colleagues to celebrate the launch of my new business with me. Your support would mean so much to me. Would you join me on \_(date)\_\_\_\_for my virtual business launch.
* IF they start asking you questions like… What is it all about. Respond as follows:

This is exactly what we will be sharing on my virtual launch. I’m new and I want to make sure I share every detail correctly so my mentor is going to help me share all the details with you. Please just support me and join me on \_(give the date)\_\_\_ to hear all the details. What I will do is send you a short video and what I can tell you is that this company is growing very quickly and it is a very lucrative business. I’m so excited and I can’t wait to share the information with you.

* Can I please count on your support? It would mean the world to me.
* YES: Ok great Ill text you a short video about the company and Ill send you my invite flyer with all the details of the virtual grand opening as soon as we hang up.
* Thank you so much for your support. I appreciate you so much.
* **Follow Up Invite Text After Initial Phone Call. Be sure to text them the invite flyer with the text below.**

*Text Message:*

*You are cordially invited to the grand opening business launch of (your name). Thank you for agreeing to attend this virtual launch event. The event will take place on (give the date and time). Please click the link to RSVP your plan to participate. I thank you in advance for your support. It means the world to me.*

* **Follow Up Text 24 hrs before the event. Send a reminder text. Send the flyer again with this text.**

*Text Message:*

*This is a friendly reminder about the grand opening launch event of \_\_\_(your name)\_\_\_. The virtual launch is scheduled for tomorrow at (list date and time). I’m so thankful for your support and I cant wait to share the details of my new business with you. See you tomorrow. Click on the link to join the virtua event (give your meeting link)*

* **Follow Up Text the day of the event send a reminder text 30 minutes before the grand opening launch starts. Send the flyer again with this text.**

*Text Message:*

*Good Morning/Afternoon/evening. We are just 30 minutes away from the Virtual business launch of \_(your name) Please click the link below to join the launch event at (give your link). We will start promptly at ( give the time). Again I thank you so much for your support. It means the world to me. I look forward to seeing you very shortly.*

**SCRIPT 2 Prospecting New Partner Script with Invite to Corporate Call**

***Live Person Answers***

* Hello, Can I please speak with\_\_\_\_\_
* Hey \_(prospect name)\_. It’s \_\_(your name)\_\_\_\_, How are you doing?
* Listen, the reason for my call is because I wanted to share something really exciting with you that I think you will love. I know you are a sharp, business minded person who is open to extra ways of making money and having multiple streams of income…Am I right?
* Ok Great. I recently learned about an exciting new company that just launched and it is expanding globally and there is an opportunity to get in on the ground floor. They are projecting this this company will do 100 Million the first year and it will be one of the largest Health and Wealth companies in the world.
* Are you open to learn more about the company.
* YES: Ok great Ill text you a short video about the company but I really want to get you on the line with one of the top company executives so you can get more details. Are you open to do this?
* YES: Great.
* The company is doing a Private invite only zoom information meeting on **Friday 1/6 at 7pm (This changes each week)** (if ask meeting no longer than 45 minutes)
* On that call we will cover in great detail information about new emerging health and wellness trends and also an exciting new digital learning platform
* that entrepreneurs are leveraging to learn and earn. We will also discuss how you can make money with the opportunity.
* Would you like to participate io this call?
* Great Ill text you the link when we hang up. The call starts at (1pm or 7pm) It will last approximately 40 minutes. After the call I will call you back to get your thoughts. Sound good. Ok Great.
* Do me a favor when you get on the call, shoot me a text so I know youa re on the call. I will call you immediately after the call to get your thoughts.

**FOLLOW UP SCRIPT AFTER PROSPECT GETS ON FULL PRESENTATION**

**(The fortune is in the follow up.)**

* Hello Can I speak with \_\_\_\_\_\_\_
* Hey it’s \_\_\_\_\_\_\_\_, calling you back to follow up from the Zoom Meeting.
* Did you get a chance to join the zoom you were scheduled to attend \_\_\_\_\_\_(give date of scheduled appt)?
* What were your thoughts? Do you see an opportunity for yourself?

Wait for Response:

* There has been a great response to the NVU program and we have people joining daily.
* Are you interested to get started and take the next steps?
* The great thing about joining now is that you heard about the program early and there is a high chance you could get people placed under you and benefit
* from the growth of the company. by way of \_\_\_\_\_\_\_\_\_ who is a super recruiter so it's a good chance you could potentially get people placed under you because many people are joining the program.
* So if you like what you heard and are ready to take the next step we can go ahead and get you signed up and start training with you today.
* Sound Good. Let me get some information from you. Complete paper application so you can put person in the system or send your link and walk the new person through signing up. Make sure you walk them through completing the enrollment application properly.

**LEAD FOLLOW UP SCRIPT**

**SCRIPT 3 Digital Entrepreneur Landing Page**

**Voicemail**

* Hello this message is for \_\_\_\_\_\_\_
* I am calling from the office of \_\_\_\_\_\_\_\_\_today regarding information that you requested about the Digital Entrepreneur business opportunity.
* We were reaching out to you to give you more details about the emerging Digital Entrepreneur Wealth trends and business opportunities.
* Please give us a return call @ **XXX-XXX-XXXX**. Again that’s **XXX-XXX-XXXX. .**We look forward to speaking with you soon.
* Thank you

***Live Person Answers***

* Hello, Can I please speak with\_\_\_\_\_
* Hi, my name is \_\_\_\_\_\_\_\_\_\_\_\_\_.
* I am calling from the office of \_\_\_\_\_\_\_\_\_today regarding information that you requested about the Digital Entrepreneur business opportunity.
* How Are You?
* You recently left your contact information on the \_\_\_\_\_\_\_\_\_ webpage and we were following up to get you the information you requested.
* Are you still interested in learning more about lucrative emerging wealth trends for Digital Entrepreneurs?

**Wait for Leads Response:**

* YES: Great.
* Well we're doing a Private zoom information meeting on **Friday 1/6 at 7pm (This changes each week)** (if ask meeting no longer than 45 minutes)
* On that call he will cover in great detail information about new emerging trends and an exciting new digital learning platform that entrepreneurs are leveraging to learn and earn. We will also discuss opportunities to make money with the platform.
* Would you like to participate in this call?

If Yes, we schedule on the Intake Q -

-PLEASE BE SURE TO JOIN THE WEBINAR ONCE WE SCHEDULE YOUR APPOINTMENT BECAUSE SPOTS ARE LIMITED AND ONCE WE RESERVE YOUR SEAT IN THE WEBINAR ROOM, THE SPOT IS NO LONGER AVAILABLE TO OTHERS.

I will send you a confirmation email for the call.

 **(CONFIRM EMAIL and mobile phone #** )

* You will receive a link via email and a confirmation text with a reminder to join the call. Thank you for your interest and we look forward to speaking with you on the call.

***PUT OUTCOME OF EACH CALL ON SPREADSHEET***

 LEAD FOLLOW UP SCRIPT

 **SCRIPT 4 Health & Wellness Landing Page**

**Voicemail**

* Hello this message is for \_\_\_\_\_\_\_
* I am calling from the office of \_\_\_\_\_\_\_\_\_today regarding information that you requested about the all natural Wellness sprays and the NVU Health & Wellness business opportunity.
* We were reaching out to you to give you more details about incredible products that can improve your health and emerging lucrative opportunities in the Health & Wellness Space
* Please give us a return call @ **XXX-XXX-XXXX**. Again that’s **XXX-XXX-XXXX. .**We look forward to speaking with you soon.
* Thank you

***Live Person Answers***

* Hello, Can I please speak with\_\_\_\_\_
* Hi, my name is \_\_\_\_\_\_\_\_\_\_\_\_\_. I am calling from the office of \_\_\_\_\_\_\_\_\_today regarding information that you requested about the NVU Health & Wellness sprays and lucrative business opportunity.
* How Are You?
* You recently left your contact information on the \_\_\_\_\_\_\_\_\_ webpage and we were following up to get you the information you requested.

Are you still interested in learning more about lucrative products and opportunities in Health & Wellness?

**Wait for Leads Response:**

* YES: Great. Well we're doing a Private zoom information meeting on **Friday 1/6 at 7pm (This changes each week)** (if ask meeting no longer than 45 minutes)
* On that call he will cover in great detail information about new and exciting products to help you improve your health and emerging trends in the health and wellness industry. We will also discuss opportunities to make money in the 3.2 trillion $$ Health & Wellness Industry. Everyone desires to live longer and have better health..
* Would you like to participate in this call?

If Yes, we schedule on the Intake Q -

-PLEASE BE SURE TO JOIN THE WEBINAR ONCE WE SCHEDULE YOUR APPOINTMENT BECAUSE SPOTS ARE LIMITED AND ONCE WE RESERVE YOUR SEAT IN THE WEBINAR ROOM, THE SPOT IS NO LONGER AVAILABLE TO OTHERS.

I will send you a confirmation email for the call.

 **(CONFIRM EMAIL and mobile phone #** )

You will receive a link via email and a confirmation text with a reminder to join the call. Thank you for your interest and we look forward to speaking with you on the call.

***PUT OUTCOME OF EACH CALL ON SPREADSHEET***

**SCRIPT 5: FOLLOW UP SCRIPT AFTER LEAD REVIEWS THE FULL PRESENTATION**

* Hello I calling for \_\_\_\_\_\_\_
* My name is \_\_\_\_\_\_\_\_. I am calling from (NAME OF PROGRAM) Ex. The Grow Black Wealth Today Program
* How are you?
* Did you get a chance to join the zoom you were scheduled to attend \_\_\_\_\_\_(give date of scheduled appt)?
* What were your thoughts?

Wait for Response:

* There has been a great response to the NVU program and we have people joining daily.
* Are you interested to get started and take the next steps?
* The great thing about your situation, is that you heard about the program by way of \_\_\_\_\_\_\_\_\_ who is a super recruiter so it's a good chance you could potentially get people placed under you because many people in his network and community are joining.
* So if you like what we heard and are ready to take the next step we can go ahead and get you signed up and start training you today.

Wait for Response:

* If Yes, we will send you a link now. Please complete the information and send it back to us. When you send back to us, please call 770-870-9481 and let us know you have completed the form. After we can get your information back, we will get you enrolled in the system to get your ID number and unique url website. Then we will send you a training video to watch to get you started.
* If No, okay would you like to hear more info? Did you have any questions about what you saw. Would you like to see the presentation again. (if yes share the recording or schedule for another live call.

IMPORTANT REMINDERS:

-ABC Always Be Closing. Try to get person to take immediate action TODAY

- Create a sense of urgency to join now so they can potentially get people placed under them.